

Statoil Chooses Dawson Books for Library Supply

5th November 2002

Dawson Books is proud to announce the award of another contract to supply a Scandinavian library with their book stock.

Already a major supplier to many Scandinavian universities, Dawson Books, has now been confirmed as chosen provider for Statoil in Stavanger, Norway. The contract is for the supply of all monographic materials – books, technical reports, proceedings, yearbooks and directories – and is initially to run for three years from October 2002. Management reports and financial analyses will be provided as part of the agreement.

Dawson Books' proven expertise in servicing orders on behalf of corporate libraries was one of the key factors governing Statoil's decision. Providing access to enterBooks.com for bibliographic research and online ordering was also perceived as highly beneficial.

Statoil is the North Sea's largest producer of oil and one of Europe's major providers of natural gas. Founded in 1972, and with a current annual turnover of almost \$9bn, Statoil orders books on geology, petrology and pipeline technology to support its operations in 25 countries worldwide.

Commenting on Dawson Books' success, Sales Manager, George Hammond said "We are delighted to have been chosen by such a high profile company as Statoil and appreciate this further endorsement of our ability to provide libraries with the widest possible range of books".

For more information, please contact Dawson Books, tel: 01993 417500
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